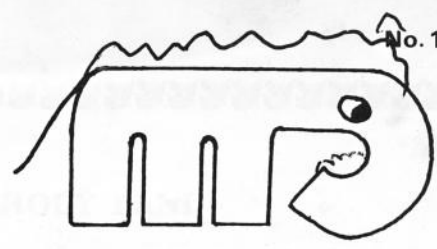


TRUNK-CALL

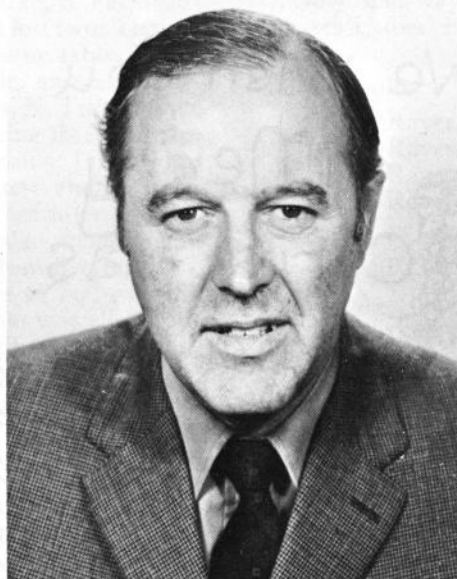
Cox & Wyman Group News

No. 10



We Wish you
a Merry
Christmas
and a
Happy
New
Year...





Christmas Message from the Chief Executive

From time to time during the year I have occasion to visit each of the Works and whenever possible take the opportunity to visit several Departments to see for myself how things are going. However, I often have customers, professional advisers or suppliers with me and so I particularly look forward to my 'Christmas Walk-round', which gives me a chance to have a chat with many of you.

I am planning to visit Truro on 16 December, Fakenham on 20 December and Reading on 23 December; and I sincerely hope that unlike last year, when the power crisis loomed large, we shall be able to look forward together to an enjoyable holiday break and a reasonably settled start to the New Year.

'Due to pressure from the Editor' – haven't we heard that somewhere before – I am penning these few words somewhat in advance of the festive season, but at the time of writing I am pleased to say that in the main the order books look healthy, we have completely recovered (by dint of a real team effort) from the tremendous difficulties which beset us earlier this year, and profits are beginning to improve. So, I can, I hope with some confidence, wish you all a splendid Christmas and a happy, healthy New Year.

JOHN SEDDON



JANE AND NIGEL IN THE HOLY LAND

We arrived at Heathrow to catch the El Al flight at 4 p.m. only to be told at the reception desk that our flight would be delayed. We had been told beforehand that we would be subjected to a very strict security check by El Al and this proved to be so, and we now know why El Al is reputed to be the safest airline in the world. The receptionist examined our luggage thoroughly, opening everything, including the camera, taking the tops off bottles and looking in the soap container whilst asking a myriad questions.

Once in the departure lounge we were told that our 'plane would be a 747 'Jumbo' Jet with 402 passengers aboard. Everyone was 'frisked' and all our hand luggage checked with metal detectors before boarding the 'plane for a midnight take-off – eight hours later than scheduled.

We landed at Ben Gurion Airport near Tel-Aviv 4½ hours later with the temperature already in the 70's. After collecting our luggage we were off by taxi to Jerusalem, the four-laned highway lined much of the way with burnt-out tanks and armoured vehicles, reminders of the fighting in 1948.

Jerusalem has a population of over 300,000, of which over 200,000 (mostly Jews) live in the new city and the remainder, Moslems and Christians, in Eastern Jerusalem and the old city.

We walked round quite a large area of the old city with its fascinating 'Biblical' scenes, narrow winding streets, ancient walls and the primitive shops and bazaars. Sometimes the smell was quite overpowering, especially where meat and cooked 'delicacies' hung on display in the open, attracting numerous flies – needless to say we were not tempted to buy!

Whilst in the old city we visited the Wailing Wall and the Church of the Holy Sepulchre and saw from a distance the Dome of the Rock and the El Aqsa Mosque. We also visited the Mount of Olives and the Garden of Gethsemane.

Our visit to the Dead Sea and Masada was through the Judean desert, a very barren scrubland which undulated gradually southwards towards the lowest spot on the earth's surface – the Dead Sea – aptly named as nothing lives in its waters, its salinity being four to five times that of ocean water.

The shores of the Dead Sea are some 1,400 ft below sea-level and about 4,000 ft lower than Jerusalem, and the temperature around 120 °F. We continued our journey south to Masada, an immense rock, jutting out of the arid landscape, with the ruins of a fortress built by Herod the Great on the top. This fortress hill was the scene of one of the most remarkable and tragic last stands for independence made by the Jews against the Romans. On the return journey to Jerusalem we stopped at the Qumran caves where the Dead Sea scrolls were found.

The second stage of our holiday was at Netanya, a holiday resort on the Mediterranean coast. From here we made a one-day trip to the Sea of Galilee passing through the vast and very fertile plain of Jezreel known as the 'bread basket' of Israel, where everything imaginable is grown, from bananas and avocado pears to cotton and tobacco. Quite unexpectedly the Sea of Galilee bursts into view – a beautiful blue expanse of water with the town of Tiberias on its shore and across the Lake the Golan Heights, scene of some bitter fighting last year between the Israelis and Syrians.

Another one-day trip was a journey northwards along the coast road to the ruins of Caesarea, built by Herod the Great, the remains of which include a theatre, hippodrome and aqueduct. From Caesarea we continued our journey to the port of Haifa, built on the slopes and heights of Mt Carmel. The view from the top was breathtaking, with the city and its harbour below, and across the bay the old city of Acre, and the mountains of Galilee in the distance. From Haifa we went to Acre, a very old, picturesque city with a lovely harbour; from there we could see the Rosh-Hanikra borderpost where soldiers with guns at the ready were keeping a watchful eye on everything.

Although in Israel for only a short while it left us with the impression of a country of contrasts, one brimming over with history and relics of the past and the other pulsating with youthful vigour and a pioneering spirit.

Jane & Nigel Mann
(Fakenham)



FAKENHAM'S MOST FAMOUS SON

Fakenham Local History Society recently helped in the research for a book about the famous naval architect Sir Robert Seppings.

Robert Seppings was born in Fakenham in 1767, fifth child of Robert and Lydia Seppings, who were part of a long line of farming and dealing families. Little is known of Robert's childhood except that he used to carry letters by mule between Fakenham and Wells.

When Robert was 14 his father died and he was adopted by an uncle, Captain John Milligen, who had two daughters, Martha and Charlotte. Robert later married Charlotte.

Captain Milligen had Robert apprenticed as a shipwright in Plymouth dockyard, where in 1801 he made his name with his first invention, the 'Seppings Blocks', by which ships could be more quickly docked and undocked. This earned him the Copely Medal of the Royal Society and £1,000. His promotion to master shipwright at Chatham soon followed.

Prompted by the very heavy casualty list on board Nelson's *Victory*, he advised using diagonal bracing to strengthen the ship and to prevent shot passing unimpeded through the bulkhead. Later in 1815 he helped in the design of the battleship *Howe*, putting some of his ideas into practice.

The naval authorities recommended Robert for a knighthood and the ceremony was carried out on board the royal yacht *Royal George* whilst under full sail in August 1819. He also received awards from the Emperor of Russia and the Kings of Holland and Denmark.

Sir Robert retired from the Navy in 1832. He had been a member of the Royal Society since 1814 and Oxford University now conferred on him the Doctorate of Civil Law.

During his retirement Sir Robert lived in Mount Terrace, Taunton, and there he died in 1840, perhaps Fakenham's most famous son, whose story is recorded in numerous archives but will soon be brought together in one volume.

Jim Baldwin

FAKENHAM SOCIAL CLUB NEWS

What's On At Your Club House

Tuesday, 10 December

DARTS CHAMPIONSHIPS (SINGLES) KNOCKOUT COMPETITION

Tuesday, 24 December, 1 p.m.-4 p.m.

MEMBERS' CHRISTMAS PARTY

Christmas Eve

THE JACKIE LYNN SHOWBAND

Plus 200 Club Draw for £700

Plus 150 Club Draw for £200

Old Year's Night

THE JACKIE LYNN SHOWBAND

The Club House Bar will be open at lunch-time during the Christmas holiday.

Saturday, 11 January

Special Attraction

NEW SILVER ACES

Saturday, 15 February

ANN & RAY BRETT



CHILDREN'S CHRISTMAS PARTY

Due to the tremendous response last year, we intend to hold two Children's Christmas Parties at the Social Club this year. One for under-7-year-olds and another for over-7's.

Sunday, 19 January

Under-7-year-olds

Entertainment - Professor Richardson
(Clown and Punch & Judy Show)

Sunday, 26 January

7-13-year-olds

Entertainment - Magician Rodwell



SOCIAL EVENING

Gordon Joyce, Secretary of the Fakenham Social Club, has received a letter from Don Allen, his opposite number at Reading, suggesting a Joint Social Evening half-way between Reading and Fakenham in the spring of 1975.

Gordon considers this a good idea and looks forward to receiving further details from Don.

Meanwhile, anyone with ideas of their own for this social get-together, please contact their respective Club Secretaries.

MOTOR SHOW TRIP!!!

Once again, Trevor Pilch organized the annual 'Men Only' coach trip to London, which traditionally takes place on the weekend that the clocks go back (a cunning way of gaining an extra hour away from the women). Although it was rumoured that the Motor Show was taking place that Saturday, most of the party took more interest in coach-work of a curvy feminine variety. The coach left Fakenham at 7 a.m. on Saturday, 26 October, and for those interested in geography, the fact that 170 pints of beer and 2 bottles of whisky had been disposed of before they reached Freckenham (Red Lodge), will show that the occupants had a higher fuel consumption than the coach itself!

Upon arrival in London, arrangements were made for the party to meet the coach at King's Cross Station later that night. A general sightseeing tour then began, with some of the party taking the opportunity to see the latest Walt Disney production 'Sex Hungry Girls'. Entertainment of a similar nature was sought in the evening, the audiences of the Paul Raymond production 'Pyjama Tops' at the Whitehall Theatre and 'Let's Get Laid' at the Windmill contained a large number of the group.

The coach eventually left London at 1.30 a.m. on Sunday, with one missing member, who couldn't tell his Waterloo from his King's Cross, and who eventually arrived in Fakenham at 2.30 p.m.

However, a thoroughly enjoyable time was had by all, and it is now hoped that a further trip will be arranged to take in another visit to the shows mentioned previously (the charms of Fiona Richmond must have a magnetic effect).

At present, not a single member has admitted to actually visiting the Motor Show. . . .

EAST ANGLIAN PRINTING QUEEN COMPETITION

1,200 printers and binders with wives and girl-friends from East Anglia attended the Annual Printers Ball at Tiffany's, Great Yarmouth, on 25 October, and a very enjoyable evening was had by all.

The Ball this year was organized by representatives from four of the firms taking part.

The winner of the title was Ann Adams, representing Richard Clay of Bungay, who received her winner's sash and cheque for £25 from last year's winner, Joan Hudson of Fakenham.

CHEESE & WINE EVENING

Over 40 members and their guests attended a Cheese & Wine Evening at the Club House on 11 November. Twenty different varieties of wine were kindly donated by Peatling & Cawdron Ltd.

Following the tremendous success of the first event of this kind to be held at the Club House, it is hoped a further Cheese & Wine Evening can be arranged during the Spring.

HALF-WAY HOUSE

The Litho Section of the Social Club have undertaken to decorate, in their own time, one of the rooms at The Manse Half-Way House in Fakenham. The decorating to be completed by the end of the year.

PERSONAL COLUMN

Cremyll Road

Engagements

Miss Linda Childs (Mr Kent's secretary) to Mr Geoff Davis.

Reading Branch

Retirements

Mrs Annie Youngs (Bindery Forelady) retired on Friday, 15 November, having reached the age of sixty.

In appreciation of her loyalty throughout her 43 years' service with the Company, Annie was presented with a gold watch, cheque for £100 and a retirement scroll by Mr R. L. Humphrey (on behalf of Mr J. P. Seddon, who at the time was in America).

Fakenham Branch

Engagements

Miss Fae Grainger (Bindery) to Mr Keith Mayes, on 19 October.

Miss Sandra Johnson (Bindery) to Mr Brian Goldsmith, on 9 November.

Marriages

Miss Ruth Bowes (Telex Operator) to Mr Paul Curle at All Saints Church, Barsham, on 19 October.

Miss Lyn Sizeland (Bindery) to Mr Desmond Hurn (Reader) at Baron's Hall, Fakenham, on 30 November.

Births

Jane and Nigel Mann, a daughter on 26 November, Esther Sarah, weighing in at 7 lb. 9 oz.

Nigel is Accounts Executive in the Production Office and Jane worked in the Work Study Office for eight years before leaving at the beginning of September.

Irene and Dave Young, a son, David, weighing in at 6 lb. 11 oz. Dave works in the Casemaking Section.

Michael and Ruth Davies, a son, Dean, 7 lb. 11 oz. Michael works in Bindery Stock Control.



LETTERS TO THE EDITOR

Dear Editor,

May we through your columns, put in an appreciative word about the Works Canteen at Fakenham.

We are of the opinion that the meals produced by the Canteen staff are excellent value for money, and we feel that the Canteen deserves considerably more support than it is getting at present.

*Yours sincerely,
Three 'Regulars'*

Dear Editor,

Following the request in the last issue of *Trunk-Call* for used postage stamps, I am pleased to report that the response has been very good.

With Christmas and the influx of Christmas cards approaching it is to be hoped that even more stamps will be handed in when we return after the Christmas holiday.

Many thanks to all those who have helped so far.

*Yours sincerely,
Roy Dodman (Fakenham)*

READING SOCIAL CLUB NEWS

Saturday, 15 February

A dinner dance will be held at Ed's Barn Country Club, Wokingham. Band for the evening will be the Phil Howard Band.

130 tickets have been sold for the children's outing to the pantomime 'Peter Pan' at Oxford on 4 January.

'Heidelberg Suite'

Reading

Available for hire for wedding receptions and other social functions.

For further details and bookings please see Mr Harding.
Fees: £25 + V.A.T.; Cox & Wyman employees entitled to 25% discount on the above price.



FOR SALE

Junior 8 Projector plus 11 films (including Laurel & Hardy and Marx Brothers). Price: £15.00.

A CIAK Cine-camera in case with full instructions. Price: £15.00.

Contact: *Geraldine,
Production Office (Fakenham).*

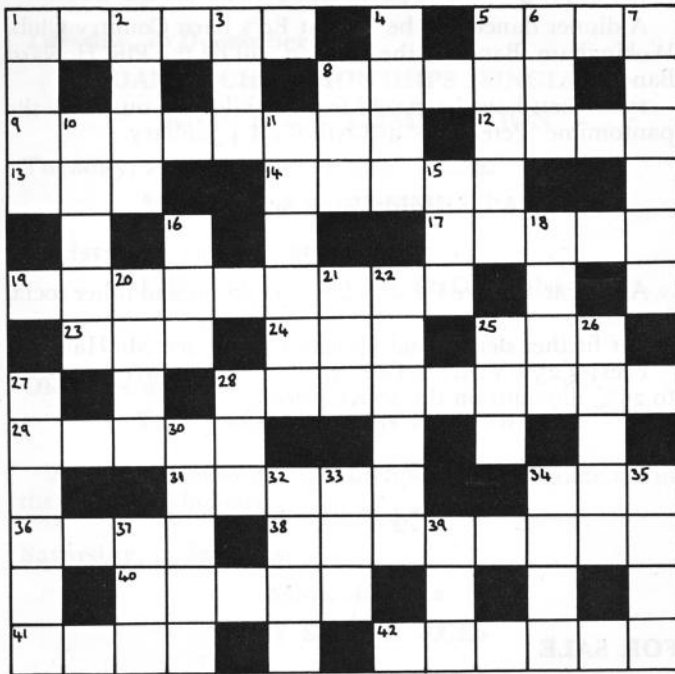


TIME OUT!

The picture below shows Colin Andrews on his tour of Fakenham following the 'banging-out' treatment received on completion of his six-year Bookbinding Apprenticeship. Pictured with Colin, from left to right, are Jackie Summers, Richard Lane and Ray Moore.



CROSSWORD



CLUES ACROSS

2. Jewish God (6)
5. Sand in the nude? (4)
8. Dislike (5)
9. Tell one off for cooking the meat? (8)
12. Largest single number (4)
13. It's usually inflated! (3)
14. American oil magnate (5)
17. Another source of oil - Arabia this time (5)
19. A singer in the sea? (1, 4, 4)
23. A new recruit who sounds irritating! (3)
24. One's opponent in a battle (3)
25. What remains when you rely on Beverly? (3)
28. Quite a change, oh, what a sin this is, or sounds like (9)
29. See 24 across (5)
31. A chronicle (5)
34. Lion in the sky (3)
36. 'You can splash it all over yer' (4)
38. Generally, we don't have two per year (8)
40. Use a lever to enjoy? (5)
41. Focal point of one's spectacles (4)
42. Bless you! (6)

CLUES DOWN

1. The key university in the U.S.A. (4)
2. Genus of man (4)
3. Are we in a period of time? (3)
4. South African wild goat (4)
5. Madonna - without the mother! (5)
6. Bending spoons a speciality (3)
7. This will make you sick (6)
8. Tea was consumed (3)
10. Jewel one may open (5)
11. Describes a person, or his nose (6)
15. A tree which may be burnt (3)
16. We printers use lots of (3)
18. Functions (4)
20. Desire to see the capital city of U.S.A. without urgency (4)
21. A small particle which sounds metallic (3)
22. To become still after motion (6)
25. Sleeping place where it's always spring (3)
26. Type of tape used for television (5)
27. Desert rat (6)
28. This Doctor sounds bad, although he is a hero in fiction (3)
30. Chums on boats (5)
32. A necessity in Eden (4)
33. Everything (3)
34. For washing or telephoning (4)
35. ... upon a time (4)
37. This vase might get paid (3)
39. Two of these tins are a dance (3)

Submitted by Carl Zdziebiczok (Estimating), Fakenham

LAST MONTH'S CROSSWORD SOLUTION

ACROSS: 2 Able Seaman. 7 Ass. 8 Tether. 9 Adieu. 10 Trumpet. 12 Inert. 15 Steer. 17 Erosion. 18 Biped. 19 Spring. 21 Low. 22 Sovereigns.

DOWN: 1 Magazine. 2 Aspire. 3 Lieu. 4 Satire. 5 Attempt. 6 Ace. 11 Turn down. 13 Respite. 14 Morgue. 16 Expels. 18 Brag. 20 Pro.

FIND THE TOWNS (Part 1)

EAST ANGLIA

1. Hank rises to fame, and gets mixed up.
2. Ecclesiastic singers go in two directions.
3. A gathering of two hundred and fifty insects.
4. Dancing meat?
5. What one would do with Wyman's products by the sound of it.
6. Holes in the ground?
7. Inter the good man and little Edward with a mixture of earth and water in opposite directions.
8. More chromium was needed for this.
9. Sounds like the cockney had a bone transplant.
10. Small road has a damaged roof.
(Answers appear at bottom of page)

How about a Drawing-room joke?

An Irish pilot of Aer Lingus came over Heathrow in thick fog. He panicked and shouted, 'I'll have to belly her in, I can't see a thing.' 'All right,' said a voice on the radio. 'Don't panic, we'll bring you in as we have got the latest equipment here. All we want to know is your height and position.' 'Glory be to God,' he said. 'Oi'm five foot eight, and sitting in the front.'

FIRST AID

Staff are reminded that first-aid duties within the Fakenham works are under the control of Mr R. Frost. All accidents and requests for treatment should be made direct, and contact can be made by internal 'phone dial 99 or through the switchboard by bleeper.

In his absence Mr B. Gilder (Maintenance) or Mr R. Frear (Warehouse) will be available to render first-aid treatment.

Outside of normal working hours the following telephone numbers apply:

Mr R. Frost Fakenham 2528
Duty Doctor Fakenham 2666

First-aid boxes are provided in each department for immediate treatment of minor cuts and abrasions, headaches, etc. These are checked at frequent intervals, but everyone is asked to treat the contents with respect and care, to ensure that the following user will find help when needed.

Remember all accidents must be reported and correctly treated.

Michael Burden

BE PREPARED!

At the end of October the Fakenham factory took delivery of two generators - Model RDV-T10A, each 150 kVA.

In the event of electricity failure or restrictions the generators would be capable of supplying at least two-thirds of the factory with power.

1. Fakenham. 2. Wells. 3. Norwich. 4. Walsingham. 5. Redham. 6. Fakenham. 7. Bury St Edmunds. 8. Cromer. 9. Ipswich. 10. Oxford.

(ANSWERS FIND THE TOWNS)

SAFETY CORNER

FORK-LIFT TRUCKS

You should not drive a fork-lift truck unless you have been properly trained to do so. The following points should be borne in mind by operators:

Before starting the truck, check it over and immediately report any faults. If pneumatic tyres are fitted, check their pressures daily.

When lifting a load ensure that the forks are properly underneath and that the load is balanced.

If adjustable forks are fitted move them to suit the load.

When moving the truck, with or without a load, ensure that the forks are in the lowest position possible.

If you cannot see past the load, drive the truck in reverse.

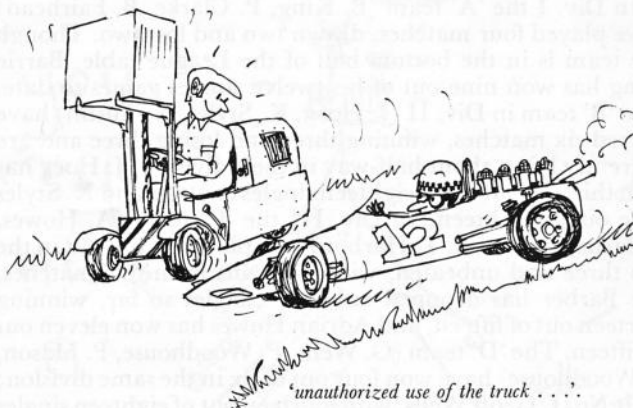
When going uphill have the load in front of you – when going downhill go in reverse.

Take extreme care when driving over rough ground.

Do not allow anyone to go under the raised forks.

When dropping a load from a fork-lift or pallet truck make sure your own and other people's feet are out of the way.

When leaving the truck, lower the forks and remove the key – the use of the truck by unauthorized people should not be allowed as they can be a danger both to themselves and to others.



LOOKING BACK

TURMOIL

It had always been the prerogative of the display comp to set and design advertisements, when there suddenly appeared what was known as an 'advertising agency'. As part of this function they designed adverts which they called 'layouts', you can well imagine it simply was not on as far as we were concerned. Despite all our objections it was ultimately ruled that as long as they did not handle type they were quite in order.

To say this shocked us is to put it mildly, but as they seemed to think we used rubber type, however stupid it was we followed them implicitly, so if a line would not come in we left out the odd letters, or if a line was too small we still did it that way, and as to spacing, well, I leave it to your imagination. Thus an *impasse* had been reached; it was resolved by employing compositors known as 'typographers'. Not many of us trusted them, for we felt once they had the 'know-how' they would soon get rid of us.

All this gave rise to a special branch of printing, the setting up of 'Advertising Houses', who supplied blocks or matrices working in conjunction with the agencies . . . and so it is today.

Nonpareil

NATIONAL BOOK LEAGUE-BRITISH BOOK DESIGN AND PRODUCTION 1973

Among the successful entries exhibited at the National Book League from 11-28 September 1974, and then at the Frankfurt Book Fair in early October, were the following books either totally or partly produced by Cox & Wyman, Fakenham:

TRIBOLOGY HANDBOOK

Printed offset litho and bound for BUTTERWORTHS

ATLAS OF THE SECOND WORLD WAR

Book and jacket printed offset litho for WEIDENFELD & NICHOLSON

OLAF'S INCREDIBLE MACHINE

Binding only for LONGMAN YOUNG BOOKS

PENSIONERS

Christmas Greetings and Best Wishes for a Happy and Healthy New Year to all the retired members of our staff:

READING

Ernie Day, Len Choules, Bill Sharp, Snowy Woolford, Bert Baker, Nobby Clark, Wally Morey, Fred Quinn, Reg Witcher, Jack Church, Ernie Bartlett, Harry Brown, Fred Godley, Chris Sturt, Stan White, Fred Lockyear, Tommy North, Harry Plested, George Garrett, Ken Diboll, Jackie Martin, Harry Wyatt, Bruv Sturt, Sid Shute, Freddy George, Billy Fletcher, Reg Young, George Roberts, Bert Smith, Bill Hope, Len Cocks, Jim Windebanks, Charlie Bartlett, Freddy Viljoen, Cissie Breach, Blanche Ross, Ethel Cyngell, Rene Sharp, Anne Owens, Cis Young, Phil Lailey.

FAKENHAM

Harry Gibson, Tom Potter, Herbert Beverley, Charlie Aldis, Charlie Wanford, Bert Dew, Albert Tuck, Eddie Pilch, Walter Langley, Fred Parsons, Alec Newall, Bill Andrews, Johnny Wright, Arthur Cook, Tim Leverington, Harold Barnes, Reggie Ling, Jack King, Bill Hawketts, Peter Gilham, Ted George, Dick Woodgett, Pop Jones, Albert Danby, John Brett, Gordon Dye, Reg Allcock, Ron Cracknell, Edie Wright, Betsy Walker, Hilda Hammond, Ivy Hemblen, Molly Gilder.

Following another major operation, good wishes for a speedy recovery go to Walter Langley from all his friends.



EDITOR'S NOTE

Please don't forget if you have any comments on your magazine we shall be pleased to hear from you, but remember, all correspondence must be signed.

All articles of interest will be gratefully received, particularly from London office and Oscar Blackford.

SPORTS PAGE

TABLE TENNIS - FAKENHAM LEAGUE

In Div. I the 'A' team (B. King, P. Clarke, B. Fairhead) have played four matches, drawn two and lost two. Though the team is in the bottom half of the League table, Barrie King has won nine out of his twelve singles games to date. The 'B' team in Div. II (J. Hoeg, K. Styles, N. Tustin) have played six matches, winning three and losing three and are currently lying about half-way in their division. J. Hoeg has won thirteen out of his eighteen singles contests and K. Styles nine out of eighteen. In Div. III the 'C' team (A. Howes, J. Barber, L. Smith, T. Harbord) are placed at present in the top three and unbeaten, with five wins from five matches. Joe Barber has dropped only two singles so far, winning thirteen out of fifteen, and Adrian Howes has won eleven out of fifteen. The 'D' team (G. Wells, P. Woodhouse, P. Mason, S. Woodhouse) have won four out of six in the same division; their No. 1, Geoff Wells, with fourteen out of eighteen singles victories to his credit, is having a good run. In Div. IV the 'E' team (Keith & Elsie White, Jane Phillips, Madeleine Fuller) are currently in sixth position in their division, having won three, drawn one and lost two.

In the first round of the Powell Cup team knock-out competition some intriguing tussles are in prospect. The 'A' team have been drawn against the 'E' team and have to concede ten points start in every game as their handicap. The 'B' team play Barsham on level terms and the 'C' team play the 'D' team, also on level terms.

'Topspin'

RED RAVERS

Now half-way through the 1974/75 season the Red Ravers Ladies' Football team are at present seventh in the league.

Latest results:

Red Ravers	0 - 5	Beccles (Away)				
Red Ravers	1 - 1	Norfolk Broads (Home)				
Red Ravers	1 - 3	Murrayside Angels (Away)				
Red Ravers	3 - 0	Middleton United (Away)				
<i>P</i>	<i>W</i>	<i>D</i>	<i>L</i>	<i>F</i>	<i>A</i>	<i>Pts</i>
7	1	2	4	6	28	4

LADIES' DARTS SINGLES

Twenty ladies entered for the Singles Darts Competition held at the Club House on 6 November.

Eventual winner was Mary Twite (Bindery), who beat Maureen Masterson (Bindery) in the final.

Fae Grainger, Miss Cox & Wyman, presented the Cup and Shield to the champion.

BULLY FOR JANET!

Janet Settle (Bindery) was selected to play for Norfolk County Hockey 2nd XI, at centre-half position, on Saturday, 9 November against Cambridge. Janet is captain of Fakenham Corinthians Hockey Club.

LAUGH WITH GORDON . . .

